

Brown manures, cover crops and long fallows to increase profit

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AT A GLANCE...

- Reducing crop intensity can reduce variable costs and risk, while increasing profit.
- Use a long-term, systems approach when considering a brown manure, cover crop or long fallow. Many of the benefits from this appear two to three years later.
- 'Problem' paddocks with weed or soil fertility issues are the best place to start, as these are often unprofitable when cropped, so opportunity cost is minimal.

LONG term continuous cropping systems can be very profitable when managed well. But continuous cropping is prone to the emergence of a number of issues which ultimately decrease profitability and increase risk. These include:

- Soil fertility decline;
- Increasing grass weed pressure and herbicide resistance; and,
- Soil and foliar disease build up in single crop systems.

Many of these issues cannot be adequately addressed in a single year break cropping situation. A trend of declining spring rainfall in southern NSW is also expected to increase the risk of all-crop systems.

To improve the sustainability and profitability of cropping systems in southern NSW, many growers have chosen to replace their usual grain crop in lower performing crop paddocks with an alternative 'non-grain' crop, forage or pasture for one year.

The choice between brown manure, long fallow, sacrifice crop, mixed-species cover crop or other alternative is based on variables including financial considerations, location, climate, soil type, access to livestock and suitable livestock infrastructure.

The factors common to each of the mentioned cropping tactics are:

- Crop is terminated in spring, to ensure complete weed control, often incorporating double knock applications or non-herbicide control measures; and,

- Timing of termination is aimed at maximising accumulation of plant available water (PAW) and organic nitrogen for the following crop.

The benefits of non-crops

There are benefits of replacing a grain cash crop with a non-grain crop accrue, both at the paddock level and at the broader farm business level, especially when a system is adopted across a portion of farm area each year.

Benefits may compound by following a brown manure or non-grain crop option with another break crop, such as canola. This 'double-break' is extremely effective at managing grass weeds and cereal root diseases. Positioning canola after a brown manure or long fallow also decreases risk for canola by providing additional nitrogen and PAW, ensuring canola is more likely to be established at the correct time.

Potential benefits at the paddock level:

- Improved weed control;
- PAW accumulation;
- Increased soil fertility (with legumes); and,
- Increased diversity (when multiple plant species are used together).

Follow on benefits identified for the farm business:

- Reduced input costs, especially grass herbicides in cereals and urea following legumes;
- Increased productivity from planted area – Similar crop income, from less area, with less cost;
- Reduction in risk, resulting from lower spend on input costs;
- Ability to effectively manage herbicide resistance, through multiple and varied weed control tactics; and,
- Improvements in labour and machinery efficiency:
 - Wider sowing window;
 - Less paddocks require urea; and,
 - Less pre-emergent herbicides used.

Limitations

There can be logistical issues involved with 'non grain' options, including sourcing of seed, or trouble sowing through heavy pulse stubbles. These will vary between farms based on location, machinery and management priorities. History suggests that once growers are convinced a practice is worthwhile, a solution will soon be found to the technical and logistical issues.

Many of the cited limitations to adopting a brown manure (or similar) system are associated with FOMO (the fear of missing out). The most commonly cited reasons not to brown manure a paddock are cash flow constraints or the opportunity cost of not cropping that paddock in the current year.

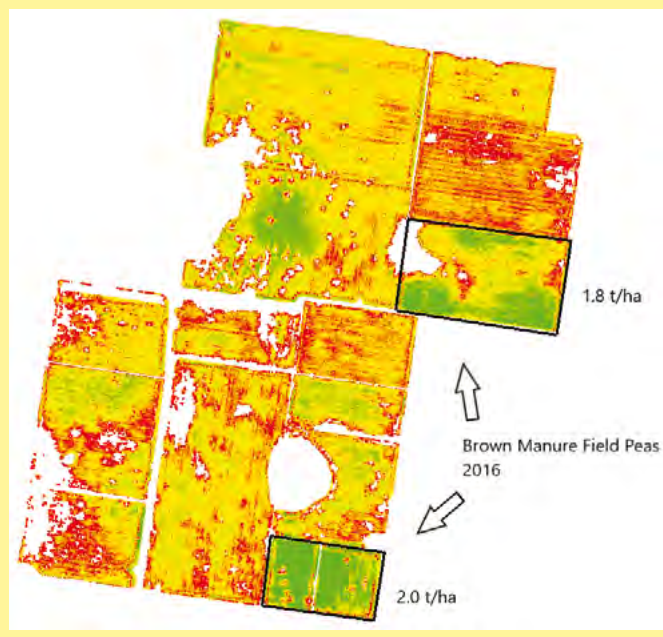
Cashflow implications

Cash is critical to business. While it may seem that a paddock not producing grain is negative to cashflow, brown manure crops tend to have much lower input costs compared to cash crops, especially when those crops require expensive grass herbicides or urea to achieve their yield potential. A typical brown manure crop might cost \$100 per hectare from sowing until termination,



For more sustainable and profitable cropping systems many growers are introducing non-grain crops into their rotation.

FIGURE 1: Yield map of paddocks highlighting difference in yield between brown manure fields and rest of the property



compared to a cereal crop targeting 2.5 tonnes per hectare which could cost between \$200 and \$300 per hectare up to harvest.

The first year with decreased grain area is certainly the hardest. From the second year onwards, the benefits from previous brown manure crops generally outweighs initial decreased harvested area resulting in greater returns per hectare over time.

Many vetch growers use hay as a strategic cashflow tool. In dry years, when other grain yields are likely to be lower and cashflow tight, vetch is made into hay, capitalising on higher hay prices in those years.

In better years, when there is adequate income generated from other crops, the vetch is brown manured, reducing nutrient removal, leaving more nitrogen, more PAW and better groundcover.

For those with livestock of their own, or access to agistment,



The benefits of brown manure legume crops become more apparent in the second year onwards. (PHOTO: NSW DPI)

mixed species forage crops can provide many of the same benefits as straight brown manures, with cashflow from livestock. This is heavily dependant on location and individual situation.

Opportunity cost

"I could grow a four-tonne barley crop there". Typically, this argument over-estimates the yield and the price, underestimates the cost of growing a cash crop and does not account for any future yield increases or cost savings associated with the brown manure.

Rather than using a farm average grain yield, or aspirational yield target, the analysis should be done using the worst paddock on the farm. Typically, the lowest performing paddock on any farm will have a very low profit margin in most years and may possibly be costing the business money. By starting with a poor performing paddock first, the opportunity cost is minimised. This allows the brown manure program to commence with less impact on cashflow.

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BROWN MANURE BENEFITS: A CASE STUDY

A group of paddocks in 2016, all sown to barley, except the two least productive paddocks (due to grass weed populations), which were sown to field peas and brown manured (\$100 per hectare cost).

BARLEY RESULTS 2016

3.0 t/ha @ \$170/tonne average	
Income	\$510/ha
Waterlogging, grass weeds and disease Boxer Gold + Axial in-crop, urea spread by plane	
Variable costs	\$280/ha
Gross margin	\$230/ha

- All paddocks were sown to canola in 2017:
 - The yield map is shown in Figure 1.
 - Canola in paddocks following barley averaged 0.8 t/ha.
 - Canola in paddocks following brown manure (BM) peas averaged 1.9 t/ha (60% higher yield).

CALCULATING THE BENEFIT OF BROWN MANURE (BM) FIELD PEAS IN 2016

Extra canola yield 2017 (1.1 t/ha @ 550/tonne)	\$605/ha
Less the cost of growing peas in 2016	-\$100/ha
Less the opportunity cost of barley in 2016	-\$230/ha
Net benefit of BM field peas (over 2 years)	\$275/ha

- Cumulative rotational benefits identified from 2016 to 2019.

Extra canola yield 2017 (1.1 t/ha @ \$550/tonne) due to the benefit of BM field peas in 2016	\$605/ha
No Sakura on BM paddocks 2018	+\$40/ha
No urea on BM paddocks 2019 (vs 100 kg urea on all others)	+\$55/ha
Less the cost of growing peas in 2016	-\$100/ha
Less the opportunity cost of barley in 2016	-\$230/ha
Net benefit of BM field peas (over 4 years)	\$365/ha